



MINISTRY OF DEFENCE SRI LANKA AIR FORCE



ADDENDUM TO INVITATION FOR BIDS

1. The Chairman, Standing High Level Procurement Committee (SHLPC), issues this addendum to extend the bid opening deadlines for SMH 4421 (Tender ID: AHQ/24/FR/M17/1007) and SMH 4426 (Tender ID: AHQ/24/FR/M17/1006) and formally invite alternative proposals for the overhaul and service life extension of all following Mi-171 helicopters.

Helicopter No	Tender Identification No	Bid Closing Date	Bid Opening Date	Remarks
SMH 4421	AHQ/24/FR/M17/1007	21 April 2025 at 1000 hrs	21 April 2025 at 1530 hrs	The original date set for bid closing/opening is revised through this addendum from 18 March 2025 to 21 April 2025 .
SMH 4426	AHQ/24/FR/M17/1006	21 April 2025 at 1000 hrs	21 April 2025 at 1500 hrs	
SMH 4415	AHQ/20/FR/M17/1005	21 April 2025 at 1000 hrs	21 April 2025 at 1430 hrs	The bid opening dates for the five helicopters (i.e SMH 4415, 4422, 4425, 595, 598) remain unchanged as 21 April 2025 as per 3 rd Addendum issued on 13 February 2025.
SMH 4422	AHQ/21/FR/M17/1015	21 April 2025 at 1000 hrs	21 April 2025 at 1100 hrs	
SMH 4425	AHQ/21/FR/M17/1016	21 April 2025 at 1000 hrs	21 April 2025 at 1000 hrs	
SMH 595	AHQ/21/FR/M17/1012	21 April 2025 at 1000 hrs	21 April 2025 at 1200 hrs	
SMH 598	AHQ/21/FR/M17/1013	21 April 2025 at 1000 hrs	21 April 2025 at 1330 hrs	

2. The validity of Primary Bids for all helicopters, except SMH 4421 and SMH 4426 will remain unchanged and valid until **18 August 2025**. For SMH 4421 and SMH 4426, the validity of their Primary Bid is also hereby extended to **18 August 2025**. However, the validity of Bid Security for all primary bids are amended to **13 October 2025**.
3. This addendum will be issued free of charge to all parties including those who have purchased the primary bidding document. The addendum may be inspected on the Sri Lanka Air Force (SLAF) website, www.airforce.lk or reviewed free of charge from **17 March 2025** until the last date for issuing primary Bidding Documents (**between 0900 hrs and 1500 hrs**) by submitting a written request to **Chief Financial Officer I, Ministry of Defence, Defence Headquarters Complex, Sri Jayewardenepura, Kotte, Sri Lanka**.
4. Key deadlines for alternative Bid are as follows:
- Pre-Bid Meeting** : 24 March 2025 at 1000 hrs (SLAF Headquarters, Jayewardenepura Kotte).
Bid Submission Deadline : 21 April 2025 at 1000 hrs.
Bid Opening Time : 21 April 2025 at 1000 hrs.
Bid Validity : 18 August 2025
Bid Security Amount : LKR 25,000,000.00.
Bid Security Validity : 13 October 2025.
5. **For clarifications, contact:**
Procurement Branch, Ministry of Defence.
Tel : 011-2390719 (Chief Financial Officer I)
Email : procurement@defence.lk

ADDENDUM TO THE INVITATION FOR BIDS



AMENDMENT TO BIDDING DOCUMENTS FOR THE OVERHAUL AND SERVICE LIFE EXTENSION OF MI-171 HELICOPTERS OF THE SRI LANKA AIR FORCE

1. This addendum is issued to provide amendments to the previously released tender documents for the overhaul and service life extension of the following Mi 171 Helicopters of the Sri Lanka Air Force (SLAF):

S/No	Helicopter No	Serial Number	Tender Identification No
1.	SMH 595	S/No: 59489611073	AHQ/21/FR/M17/1012
2.	SMH 4415	S/No: 171S0014411590U	AHQ/20/FR/M17/1005
3.	SMH 598	S/No: 59489611103	AHQ/21/FR/M17/1013
4.	SMH 4422	S/No: 171E00144116004U	AHQ/21/FR/M17/1015
5.	SMH 4425	S/No: 171E00144116006U	AHQ/21/FR/M17/1016
6.	SMH 4421	S/No : 171E0014411 6003U	AHQ/24/FR/M17/1007
7.	SMH 4426	S/No : 171E0014411 6007U)	AHQ/24/FR/M17/1006

2. In response to requests from interested parties, the Standing High Level Procurement Committee (SHLPC) issues this addendum to formally invite alternative proposals that may offer enhanced value or innovative solutions for the overhaul and service life extension of the specified helicopters.

3. **ALTERNATIVE PROPOSALS.** Bidders are encouraged to submit alternative proposals, including but not limited to:

- a. Overhauling all seven helicopters as a package.
- b. Performing the overhaul within Sri Lanka.
- c. Offering innovative solutions that enhance value for money or efficiency.

4. **SUBMISSION REQUIREMENTS.**

- a. Bidders must submit a primary bid that fully complies with the original tender requirements for each helicopter.

b. A single alternative bid encompassing all tenders must be submitted separately, including detailed technical specifications, methodologies, timelines, and financial proposals.

c. The alternative proposal must be clearly labelled as **ALTERNATIVE PROPOSAL – [OVERHAUL AND SERVICE LIFE EXTENSION OF THE MI-171 HELICOPTERS OF THE SRI LANKA AIR FORCE]** and submitted in a sealed envelope.

5. **EVALUATION PROCESS.** This addendum is an integral part of the bidding documents and will be used during the evaluation process for all bidders who have submitted an alternative proposal.

6. **KEY MODIFICATIONS TO THE BIDDING DOCUMENTS.** To accommodate alternative proposals, the following modifications will be made to the bidding documents:

a. **Revised Bid Submission Form.** A separate form is to be submitted as provided in Annex 'A' to this document.

b. **Technical Specifications.** Flexibility will be allowed in technical specifications to accommodate innovative approaches while maintaining compliance with operational and safety standards of the SLAF.

c. **Pricing Structure.** Bidders are encouraged to present pricing for the basic overhaul work scope in accordance with the original bidding document and highlight the benefits of their alternative proposals, such as discounts for package deals, long-term cost savings, or other value-added offerings.

7. **BID SECURITY REQUIREMENTS.** All alternative bids must include a Bid Security in the form of an unconditional and irrevocable Bank Guarantee. The Bank Guarantee must be issued by a commercial bank operating in Sri Lanka and approved by the Central Bank of Sri Lanka.

a. **Original Bid Security for Primary Bids:** The value and validity of the bid security for the original bid shall be as specified in the Original Bidding Documents referenced in paragraph 1 above.

b. **Alternative Bid Security for Alternative Bids:** Bidders submitting alternative proposals must furnish a separate bid security of LKR 25,000,000.00. This bid security must be in the form given in the Original Bidding Document and valid until **13 October 2025**. The bid security may be forfeited if the bidder withdraws the alternative proposal after bid opening, fails to accept corrections to the alternative bid price, or, if selected for the alternative proposal, fails to sign the contract or provide the required performance security.

c. **Bid Security Validity:** The bid security for alternative bids shall remain valid until **13 October 2025**.

8. **NEXT STEPS.**

a. **Pre-Bid Meeting.** A pre-bid meeting will be held on **24 March 2025 at 1000 hrs** at Sri Lanka Air Force Headquarters, Defence Headquarters Complex, Jayewardenepura Kotte, Sri Lanka to clarify the addendum and address any questions from potential bidders.

b. **Deadline for Queries and Submissions.** The deadline for bidders to submit queries after pre-bid meeting is **27 March 2025**.

c. **Deadline for Bid Submission.** The deadline for bid submission is **21 April 2025 at 1000 hrs (Local Time)**.

d. **Content of Bidding Document.** The bidding document must be submitted in two separate sealed envelopes separately for financial and technical bid for easy identification.

9. Alternative proposals will be evaluated under a separate evaluation framework, focusing on strategic benefits, cost-effectiveness, technical viability, and alignment with operational requirements of the SLAF.

10. This addendum will be issued **free of charge** to all parties including those who have purchased the primary bidding document.

Secretary to Ministry of Defence

On behalf of the Standing Cabinet Appointed Procurement Committee (SCAPC)
Ministry of Defence, Sri Lanka

Date: March 2025

EVALUATION CRITERIA FOR ALTERNATIVE PROPOSALS

THE OVERHAUL AND SERVICE LIFE EXTENSION OF MI-17 HELICOPTERS OF THE SRI LANKA AIR FORCE

1. **GENERAL COMPLIANCE (PASS/FAIL CRITERIA).** All bids, including alternative proposals, must meet the following mandatory requirements to proceed to the next stage of evaluation: Both Primary and Alternative Bids shall remain valid till **18 August 2025**.

a. **Submission of Primary Bid.** A primary bid compliant with the original tender requirements (both financial and technical) must be submitted. The details Bid Closing/ Opening and the validity of Bid and Bi Security shall be follows:

Helicopter No	Tender Identification No	Bid Closing Date	Bid Opening Date	Bid Validity	Bid Security Validity
SMH 4421	AHQ/24/FR/M17/1007	21 April 2025 at 1000 hrs	21 April 2025 at 1530 hrs	18 August 2025	13 October 2025
SMH 4426	AHQ/24/FR/M17/1006	21 April 2025 at 1000 hrs	21 April 2025 at 1500 hrs	18 August 2025	13 October 2025
SMH 4415	AHQ/20/FR/M17/1005	21 April 2025 at 1000 hrs	21 April 2025 at 1430 hrs	18 August 2025	13 October 2025
SMH 4422	AHQ/21/FR/M17/1015	21 April 2025 at 1000 hrs	21 April 2025 at 1100 hrs	18 August 2025	13 October 2025
SMH 4425	AHQ/21/FR/M17/1016	21 April 2025 at 1000 hrs	21 April 2025 at 1000 hrs	18 August 2025	13 October 2025
SMH 595	AHQ/21/FR/M17/1012	21 April 2025 at 1000 hrs	21 April 2025 at 1200 hrs	18 August 2025	13 October 2025
SMH 598	AHQ/21/FR/M17/1013	21 April 2025 at 1000 hrs	21 April 2025 at 1330 hrs	18 August 2025	13 October 2025

b. **Submission of Alternative Proposal.**

(1) **Clearly labelled as "ALTERNATIVE PROPOSAL – [OVERHAUL AND SERVICE LIFE EXTENSION OF THE MI171 HELICOPTERS OF THE SRI LANKA AIR FORCE]"**.

2. The alternative proposal must be submitted in a separate sealed envelope, containing both the financial bid and the technical bid, **each enclosed separately** for easy identification. Key deadlines for alternative Bid are as follows:

- a. **Pre-Bid Meeting:** 24 March 2025 at 1000 hrs (SLAF Headquarters, Jayewardenepura Kotte).
- b. **Bid Submission Deadline:** 21 April 2025 at 1000 hrs.
- c. **Bid Opening Time:** 21 April 2025 at 1000 hrs.
- d. **Bid Validity:** 18 August 2025
- e. **Bid Security Amount:** LKR 25,000,000.00.
- f. **Bid Security Validity:** 13 October 2025.

(2) **Bid Compliance.**

- (a) **Prescribed Format:** The alternative bid must be submitted as per the requirements specified in this document.
- (b) **Required Documents:** The bid must include the documents, specified in **Annex 'C'**:

2. **TECHNICAL EVALUATION.** The proposed technical solution or services will be evaluated based on innovative approaches and value-added features that distinguish the alternative proposal. The following factors will be considered, and the submission must include the **documents specified in Annex 'C'**:

a. **Detailed Work Plan and Methodology.**

- (1) **Clarity and Detail:** The proposal must clearly indicate the overhaul work scope, with a detailed breakdown of all tasks with a timeline and associated percentages of the total cost.
- (2) **Alignment with Technical Requirements:** The work scope must align with the technical requirements outlined in the original tender documents.
- (3) **Flexibility for Adjustments:** The percentage breakdown must allow for easy estimation of financial impacts if technical alterations are required during negotiations.

b. **Technical Compliance**

- (1) Adherence to manufacturer approved Overhaul Manuals and Service Bulletins.
- (2) Use of Brand-New, OEM approved parts and components.
- (3) Compliance with operational and safety standards of the SLAF.
- (4) Any other as specified in the original bidding document.

c. **Innovation and Value Addition**

- (1) Overhaul operations within Sri Lanka, contributing to local capacity building through technology transfer and training for SLAF personnel. Enhanced value and efficiency measures (e.g., reduced turnaround time, cost savings).
- (2) Integration of modern technologies or methodologies to improve operational efficiency.
- (3) Demonstrated experience in overhauling Mi-171 helicopters or similar variants in the last five years.
- (4) Availability of required approvals (e.g., OEM, Civil Aviation Authority).
- (5) Availability of necessary infrastructure, technical expertise, and facilities.
- (6) Environmentally sustainable practices—such as the use of eco-friendly materials and safe waste disposal (if proposed to conduct overhaul in Sri Lanka).

3. FINANCIAL EVALUATION. The proposed financial solution or services will be evaluated based on innovative approaches and value-added features that distinguish the alternative proposal. The following factors will be considered, and the submission must include the documents specified in Annex 'C':

a. Cost Competitiveness

- (1) Total overhaul cost, including a detailed breakdown of all cost components.
- (2) Comparison of the total cost of alternative bid with the primary bid to reflect the cost savings.

b. Financial Innovation

(1) **Public-Private Partnership (PPP) Proposals:**

- i. Clarity of the PPP model (e.g revenue-sharing, joint venture, or build-operate-transfer arrangements).
- ii. Contribution to local economic development and capacity building.
- iii. Risk-sharing mechanisms and long-term sustainability.

(2) **Deferred Payment Schemes:**

- i. Proposed payment schedule and flexibility.
- ii. Impact on cash flow and budget of the SLAF.
- iii. Interest rates or additional costs associated with deferred payments.

(3) **Credit Facilities through Credit Lines:**

- i. Details of the credit arrangement (e.g., interest rates, repayment terms).
- ii. Credibility of the financial institution providing the credit line.
- iii. Impact on financial obligations and long-term liabilities of the SLAF.

4. WARRANTY AND SUPPORT

a. Warranty Coverage

- (1) Comprehensive warranty covering labour, material, and replacement parts.
- (2) Clear commitments on response times for warranty claims and defect resolution.

b. Experience and Capability

- (1) Demonstrated experience in overhauling Mi-17 helicopters or similar variants in the last five (5) years.
- (2) Availability of required approvals (e.g. OEM, Civil Aviation Authority etc).
- (3) Availability of necessary infrastructure, technical expertise, and facilities in Sri Lanka or proposed arrangements.
- (4) Availability of technical assistance and spare parts after the warranty period.
- (5) Commitment to long-term support, including training for SLAF personnel.

5. BID OPENING. For more bid opening information, please refer para 1 above.

6. EVALUATION PROCESS. The evaluation process of alternative proposals for the overhaul and service life extension of the Mi-17 helicopters of the SLAF will be conducted with a focus on transparency, fairness, and adherence to established criteria for alternative proposals (eg. Overhauling all seven helicopters as a package, performing the overhaul within Sri Lanka, Offering innovative solutions that enhance value for money or efficiency etc). Both primary bids and alternative bids will be evaluated separately, ensuring that each type of bid is assessed on its own merits. However, the purchaser reserves the right to make multiple awards by evaluating both primary and alternative bid proposals based on the best cost-effective combination of bids.

(1) **Preliminary Screening:**

- i. **Preliminary Examination:** Verify the completeness of bids, ensuring submission of mandatory documents such as the Bid Submission Form, Price Schedules, and Bid Security.
- ii. Ensure all pass/fail criteria are met.

(2) **Technical and Financial Assessment:** Confirm that all bids conform to the specified terms, conditions, and technical specifications without any material deviations or omissions separately for primary bids and alternative bids (each type of bid is evaluated on its own merits).

(3) **Bid Price.**

- a Evaluate the bid price as quoted, making necessary adjustments for arithmetic errors and considering any discounts offered.
- b Document the bid price as quoted by each bidder.

(4) **Alternative Proposal Assessment:** Evaluate the benefits of alternative bids separately, focusing on strategic advantages, cost-effectiveness, and financial innovation including factors such as overhauling all Seven Helicopters as a package and performing the overhaul within Sri Lanka.

(5) **Post-Qualification.** Verify the qualifications of the lowest-evaluated bidder/s to ensure their capability to perform the contract satisfactorily.

(6) **Final Award:** The purchaser reserves the right to make multiple awards by evaluating both primary and alternative bid proposals based on the best cost-effective combination of bids, taking into account all aspects of financial, technical and benefits with the highest compliance with requirements of the SLAF and considering any additional factors that enhance value for money or efficiency.

(7) **Purchaser's Rights.** The Purchaser reserves the right to accept, reject, or annul any or all bids without liability.

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ALTERNATIVE PROPOSAL BID SUBMISSION FORM

[The BIDDER shall fill in this Form in accordance with the instructions indicated. No alterations to its format shall be permitted, and no substitutions shall be accepted.]

Date: [Insert date (as day, month, and year) of Bid Submission]

No.: [Insert number of bidding process]

To:

The Secretary
Defence Headquarters Complex Sri
Jayewardenepura Kotte Sri Lanka.

We, the undersigned, declare that:

- (a) We have examined and have no reservations to the Bidding Documents, including Addenda No.: [Insert the number and issuing date of each Addenda].
- (b) We offer to supply in conformity with the Bidding Documents and in accordance with the Delivery Schedules specified in the Schedule of Requirements the following Goods and Related Services for the **Alternative Proposal**:

[Insert a brief description of the Goods and Related Services, e.g., "Overhaul and service life extension of seven (07) Mi-171SH helicopters as a package, including local overhaul and innovative solutions."]
- (c) The total price of our **Alternative Proposal Bid** without VAT, including any discounts offered, is: [Insert the total bid price in words and figures].
- (d) The total price of our **Alternative Proposal Bid** including VAT, and any discounts offered, is: [Insert the total bid price in words and figures].
- (e) Our **Alternative Proposal Bid** shall be valid for the period of time specified in ITB Sub-Clause 18.1, from the date fixed for the bid submission deadline in accordance with ITB Sub-Clause 23.1, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
- (f) If our **Alternative Proposal Bid** is accepted, we commit to obtaining a performance security in accordance with ITB Clause 43 and CC Clause 17 for the due performance of the Contract.

(g) We have no conflict of interest in accordance with ITB Sub-Clause 4.3.

(h) Our firm, its affiliates or subsidiaries—including any subcontractors or suppliers for any part of the contract—has not been declared blacklisted by the National Procurement Agency.

(k) We understand that this **Alternative Proposal Bid**, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed.

We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive.

Signed: [Insert signature of person whose name and capacity are shown]

In the capacity of: [Insert legal capacity of person signing the Bid Submission Form]

Name: [Insert complete name of person signing the Bid Submission Form]

Duly authorized to sign the bid for and on behalf of: [Insert complete name of BIDDER]

Dated on: _____ day of _____, _____ [Insert date of signing]

INSTRUCTIONS FOR SUBMISSION OF ALTERNATIVE PROPOSAL BID.

a. ***Labelling:*** *The Alternative Proposal Bid must be clearly labelled as "ALTERNATIVE PROPOSAL – [OVERHAUL AND SERVICE LIFE EXTENSION OF THE MI-171SH HELICOPTERS OF THE SRI LANKA AIR FORCE]" and submitted in a sealed envelope.*

b. ***Separate Submission:*** *The Alternative Proposal Bid must be submitted separately from the primary bid.*

c. ***Bid Security:*** *Ensure the Bid Security for the Alternative Proposal Bid is enclosed as per the requirements specified in the addendum.*

ANNEX 'B'

NON-COLLUSION AFFIDAVIT (TEMPLATE)

The undersigned bidder or agent, hereby solemnly, sincerely, and truly declares and affirms/makes an oath and states as follows;

- a) That he/she has not, nor has any other member, representative, or agent of the firm, company, corporation, or partnership representing him/her, entered into any combination, collusion, or similar agreement with any person in connection with the price to be bid;
- b) That he/she or anyone representing him/her has not taken any step whatsoever to prevent any person from bidding, nor to induce anyone to refrain from bidding; and
- c) That this bid is made without reference to any other bid and without any agreement, understanding, or combination with any other person in reference to this bid.

He/she further states that no person, firm, or corporation has received or will receive, directly or indirectly, any rebate, fee, gift, commission, or thing of value in connection with the submission of this bid.

The bidder accepts full responsibility for ensuring the absence of collusion and hereby pledges to abide by fair and ethical competition practices throughout the procurement process and fully comply with the applicable Procurement Guidelines.

I hereby affirm, under the penalties for perjury, that all statements made by me in this affidavit are true and correct.

The foregoing Affidavit having been duly read over and explained by me to the Affirmant above named and he/she having understood the contents therein and admitted to be correct, affirmed and set his/her signature hereto before me) on this day of ... at ...

BEFORE ME,

JUSTICE OF THE PEACE/COMMISSIONER OF OATHS

TECHNICAL BID

The Technical Bid must include the following **documents**:

1. **Technical Proposal**

- a Provide a **detailed description** of the proposed solution or services, emphasizing **innovative approaches** (Both technical and financial – however, should not include any price details or cost breakdown) and **value-added features** that differentiate the alternative proposal.
- b Highlight how the proposal aligns with operational requirements and strategic goals of the SLAF.
- c The work scope of Helicopters must align with the technical requirements outlined in the original tender documents.

2. **Bid Security**

Bid security of LKR 25,000,000.00 and valid until **13 October 2025**.

3. **Audited Financial Statements**

Submit **audited financial statements** for the last five fiscal years to demonstrate financial stability.

Note: Not required if included in the primary bid.

4. **Certificates of Incorporation**

Include **current certificates** or equivalent legal documents proving the legitimacy of the company.

Note: Not required if included in the primary bid.

5. **Client Reference Letters**

Provide **certificates or letters** from clients confirming the execution of similar contracts within the last five years, particularly in **aircraft overhaul** or **aviation maintenance**.

6. **Non-Collusion Affidavit**

Submit a **duly signed Non-Collusion Affidavit** as per the template provided in Annex 'B' to this document.

7. **Technical Certifications and Approvals**

Include **relevant certifications** from OEMs, the Civil Aviation Authority, or other regulatory bodies.

8. **Detailed Work Plan and Methodology**

Provide a **comprehensive plan** for alternative proposal outlining the approach to completing the project, including:

a. **Work Scope:**

- A detailed description of all tasks involved in the project, such as:
 - Preparation (mobilization).
 - Disassembly and cleaning.
 - Inspection and Non-Destructive Testing (NDT).
 - Repair/overhaul of airframe, engines, and components.
 - Reassembly and testing.
 - Documentation and certification.

b. **Timeline:**

- An associated timeline for each task, indicating the estimated duration required to complete each phase of the work.

c. **Cost Allocation:**

- For each task, indicate the **percentage of the total cost** that each task represents.

Example of Work Scope with Cost Allocation and Timeline:

Task	Percentage of Total Cost	Estimated Timeline (Weeks)	Description
Preparation (Mobilization)	3%	3	Mobilization of specialized tooling, equipment, and personnel to the designated overhaul facility in Sri Lanka. Includes site preparation and setup.
Disassembly & Cleaning	9%	2	Systematic disassembly of all aircraft components. Thorough cleaning and degreasing of parts to facilitate detailed inspection.
Inspection & NDT	11%	3	Detailed inspection of airframe, engines, and all components using Non-Destructive Testing (NDT) methods to identify defects, wear, corrosion, and structural damage.
Repair/Overhaul – Airframe	15%	6	Structural repairs to the airframe, including skin replacements, corrosion treatment, and reinforcement of critical areas.

Component Overhaul (Mechanical)	8%	4	Overhaul and testing of mechanical components (gearboxes, hydraulic systems, etc.) to ensure proper functionality and reliability.
Avionics & Electrical Systems	7%	4	Testing, repair, and calibration of avionics systems, electrical wiring, and instrumentation. Upgrade of selected avionics components (if applicable).
Reassembly	8%	2	Meticulous reassembly of the helicopter, ensuring proper alignment, fit, and functionality of all components.
Testing & Quality Assurance	8%	2	Comprehensive ground and flight testing to verify airworthiness and compliance with all regulatory standards. Includes functional checks of all systems and performance validation.
Documentation & Certification	3%	1	Preparation of detailed overhaul reports, maintenance records, and certification packages to demonstrate compliance with airworthiness requirements and OEM specifications.
Transportation & Logistics	3%	1	Transportation of parts, specialized tools, and equipment within Sri Lanka. Includes customs clearance and handling (if applicable).
Insurance	1%	Throughout the project.	Insurance coverage for the entire overhaul process, including equipment, personnel, and the helicopters themselves.

9. List of Key Personnel

Provide details of **key team members**, including their **qualifications** and **relevant experience for alternative proposal**.

10. Equipment and Facility Information

Include specific details regarding the **equipment** and **facilities** that will be utilized for the project under the proposed alternative plan.

11. Environmental and Safety Compliance Documentation

Submit documentation to demonstrate compliance with relevant **environmental** and **safety regulations**.

12. Risk Management Plan
Provide strategies for **identifying** and **mitigating project risks**.
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13. Subcontractor Information
Include details regarding any **subcontractors** involved, including their **qualifications** and **experience**.
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14. **Warranty and After-Sales Support Proposal**

Duration and terms of the warranty offered for the project or deliverables.

Include technical details of **warranty terms** and **after-sales services** offered.

FINANCIAL BID

The Financial Bid must include the following **mandatory documents**:

1. Financial Proposal

- a. Provide a detailed breakdown of costs, ensuring transparency and alignment with the bidding requirements:

- a. **Cost Breakdown for Original Work Scope:** Include costs for each helicopter, specifying the Never Exceeding Price (NEP).
 - b. **Total Project Cost:** Present a clear breakdown of the total cost, including all applicable taxes, duties, and fees.
 - c. **Itemized Costs:** Detail pricing for each component, service, or deliverable as outlined in the bidding documents.
 - d. Pricing structure, including any **discounts** or **special prices** offered under the proposed alternative proposal.
 - e. **Currency:** Specify the currency of the bid (e.g., USD, LKR) as per bidding requirements.
 - f. **Payment Terms:** Outline a proposed payment schedule, including milestones and conditions for payments.
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2. Bid Submission Form

Submit a **signed Alternative Proposal Bid Submission Form** as per Annex 'A' indicating the bid prices.

3. Other

- a. **Tax Compliance:** Proof of tax compliance (e.g., tax clearance certificates).
- b. **Bank Details:** Bank account information for payments and financial transactions.
- c. **Agreement to Contract Terms** as per the Original Bidding Document (eg. Performance Bond, Governing Law etc).